



Core Question 2: Is the organization in sound fiscal health?

The Financial Performance Framework, outlined in Core Question 2, gauges both near term financial health and longer term financial sustainability while accounting for key financial reporting requirements.

2.1. Short-term Health: Does the school demonstrate the ability to pay its obligations in the next 12 months?							
Indicator Targets	Does not meet standard		The school does not meet standard on 2 or more of the five sub-indicators shown below.				
	Approaching standard		The school approaches standard for all 5 sub-indicators shown below, OR meet standard on 3 sub-indicators, while approaching on the remaining 2 OR meets standard on 4 sub-indicators, while not meeting standard for the final sub-indicator.				
	Meets standard		The school meets standard for 4 sub-indicators shown below, while approaching standard on the final sub-indicator.				
	Exceeds standard		The school meets standard for all 5 sub-indicators.				
School Rating	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7
	2010-11	2011-12	2012-13	2013-14	2014-15	2015-16	2016-17
	Not available		MS	ES			
Sub-indicator Ratings	Sub-	Sub-indicator targets				Result	Rating
	Enrollment Ratio	DNMS	Enrollment ratio is less than or equal to 89%			115%	MS
		AS	Enrollment ratio is between 90 – 98%				
		MS	Enrollment ratio equals or exceeds 99%				
	February Enrollment Variance	DNMS	Enrollment ratio is less than or equal to 89%			104%	MS
		AS	Enrollment ratio is between 90 – 95%				
		MS	Enrollment ratio equals or exceeds 95%				
	Current Ratio	DNMS	Current ratio is less than or equal to 1.0			4.38	MS
		AS	Current ratio is between 1.0 – 1.1				
		MS	Current ratio equals or exceeds 1.1				
	Days Cash on Hand	DNMS	Days cash on hand is less than or equal to 30			95	MS
		AS	Days cash on hand is between 30-45				
		MS	Days cash on hand equals or exceeds 45				
	Debt Default	DNMS	Default or delinquent payments identified			Meets	MS
		MS	Not in default or delinquent				

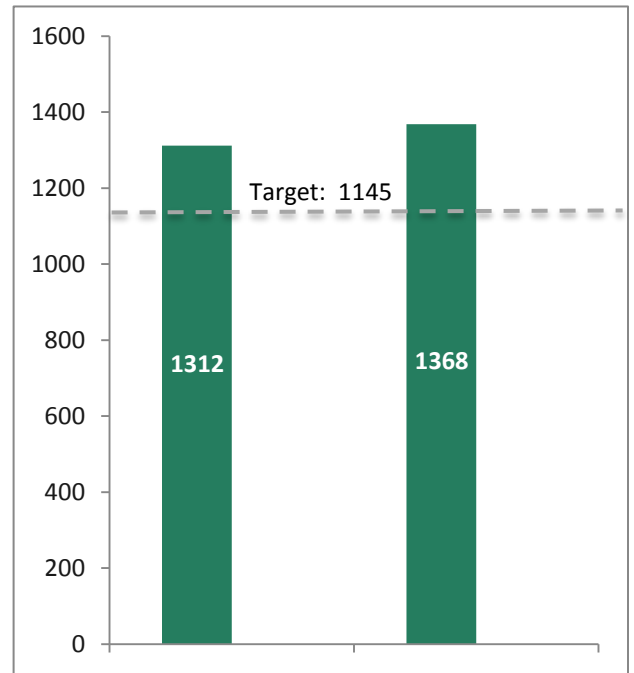
Excel Centers-Marion County exceeded standard for Core Question 2.1 for the 2013-14 school year.

Based on data from the September 2013 count day as calculated by the Indiana Department of Education (IDOE), the school met standard for the enrollment targets stated in its charter agreement. The school promised the community that it would serve 1145 students and had 1312 students enrolled by count day. As such, the school met standard for this sub-indicator.

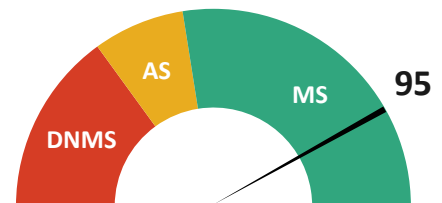
By the February 2014 count day, Excel Centers-Marion County had an enrollment of 1368 students and met standard for this subindicator. The school had more current assets than current liabilities (those due in the next 12 months) and as a result met standard for this sub-indicator. Excel Centers-Marion County ended the year with 95 days cash on hand. This means that if payments to the school had stopped or been delayed post June 30, 2014, the school would have been able to operate for 95 more days. As a result, the school met standard for this sub-indicator.

Finally, the school successfully met its debt obligations based on the information that Greenwalt, the school's auditor, provided. The school's creditors did not provide any communication to indicate anything to the contrary. Since the school met standard for all five sub-indicators, it exceeded standard for core question 2.1.

Enrollment Variance Ratio



Days Cash on Hand





2.2. Long-term Health: Does the organization demonstrate long-term financial health?							
Indicator Targets	Does not meet standard		The school does not meet standard on any of the 3 sub-indicators OR meets standard on 1 sub-indicator but does not meet standard on the remaining 2.				
	Approaching standard		The school meets standard on 2 of the sub-indicators while not meeting on the third, OR approaches standard on all 3 sub-indicators.				
	Meets standard		The school meets standard on 2 of the sub-indicators and approaches standard on the third.				
	Exceeds standard		The school meets standard for all 3 sub-indicators.				
School Rating	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7
	2010-11	2011-12	2012-13	2013-14	2014-15	2015-16	2016-17
	Not available			ES			
Sub-indicator Ratings	Sub-	Sub-indicator targets				Result	Rating
	Aggregate Three-Year Net Income	DNMS	Aggregate 3-year net income is negative.			\$1,959,204	MS
		AS	Aggregate 3-year net income is positive, but most recent year is negative.			(3 Year Aggregate)	
		MS	Aggregate three year net income is positive, and most recent year is positive.			\$309,977.94 (Current Year)	
	Debt to Asset Ratio	DNMS	Debt to Asset ratio equals or exceeds .95			0.17	MS
		AS	Debt to Asset ratio is between .9 - .95				
		MS	Debt to Asset ratio is less than or equal to .9				
	Debt Service Coverage (DSC) Ratio	DNMS	DSC ratio is less than or equal to 1.05			N/A	N/A
		AS	DSC ratio is between 1.05-1.2				
		MS	DSC ratio equals or exceeds 1.2				

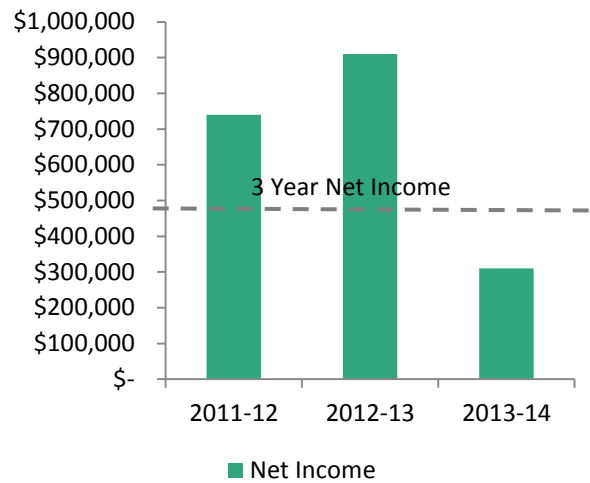
Excel Centers-Marion County received a rating of **exceeds standard** for Core Question 2.2 for the 2013-14 school year.

The school **met standard** for the net income sub-indicator. It had an aggregate three-year net income of **\$1,959,204** and a current year net income of **\$309,977,94**.

The school also met standard on the debt to asset ratio sub-indicator. The school had a ratio of .17 meaning that its total assets exceeded its total debts.

Additionally, the school met standard for the sub-indicator regarding debt to asset ratio. The school's debts exceeded its assets. Finally, the school had no long-term liabilities. Therefore, it was not necessary to calculate the debt service coverage ratio.

Three-Year Net Income



2.3. Does the organization demonstrate it has adequate financial management and systems?							
Indicator Targets	Does not meet standard		The school does not meet standard on 1 of the sub-indicators.				
	Approaching standard		The school meets standards on 1 sub-indicator, but approaches standard for the remaining sub-indicator.				
	Meets standard		The school meets standard on both sub-indicators.				
School Rating	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7
	2010-11	2011-12	2012-13	2013-14	2014-15	2015-16	2016-17
	Not available			MS			
Sub-indicator Ratings	Sub-indicator	Sub-indicator targets					Rating
	Financial Audit	DNMS	The school receives an audit with multiple significant deficiencies, materials weakness, or has an ongoing concern.				MS
		AS	The school receives a clean audit opinion with few significant deficiencies noted, but no material weaknesses.				
		MS	The school receives a clean audit opinion.				
	Financial Reporting Requirements	DNMS	The school fails to satisfy financial reporting requirements.				MS
		MS	The school satisfies all financial reporting requirements.				

Excel Centers-Marion County received a rating of meets standard for Core Question 2.3 for the 2013-14 school year.



Core Question 2: Financial Performance Framework Excel Centers-Marion County

The school met standard for its annual accrual based audit because it received a clean audit report with no material weaknesses or significant deficiencies. The school met standard for all of its reporting requirements, and the school's auditors issued their report October 30,2014.